

Balfour Beatty Construction

06/15/2015

Terry Risse
Iron Mechanical
721 North B Street, Suite 100
Sacramento, CA 95811

RE: One South Market
Thank You

I wanted to take the opportunity to extend my gratitude toward you and your team on the One South Market project. As you know, I was in charge of overseeing the project as the Project Manager on site for the General Contractor, then Balfour Beatty Construction.

Iron Mechanical far exceeded my expectations on the job from the infancy of the project. The detailing and 3D modeling group worked through issues with explicit attention to detail and even helped run our BIM clash detection meetings while we waited for more resources to come available. Their meticulousness was paramount to the success of the project and the speed in which we were able to deliver the product to market. Their efforts eliminated clashes in the field, sped up production, and bettered our project milestones. Submittals and procurement of materials were timely and the pre-fab work that was done off-site contributed to the lean processes we knew would be required in order to meet the aggressive schedule demands. Changes were dealt with timely and pricing was always fair and reasonable.

The field foremen and crews that worked for Iron Mechanical on both the dry and wet side were top notch. We truly had a group comprised of "A" players that picked up the slack where there was any and took a pro-active approach to solving problems and getting the work done on time and under budget.

I would recommend Iron Mechanical to any General Contractor or Client that wants a Plumbing and HVAC Subcontractor who knows what it means to have integrity and who delivers on their promises, time and time again.

With the sincerest of thanks, please extend this letter of recommendation to your team members and to anyone else who may find it beneficial.

Thank you again!

Respectfully,
Balfour Beatty Construction



Nick Cardin
Project Manager